

# ACCREDITED REAL ESTATE SCHOOLS, INC.

## COURSE CATALOG & CLASS SCHEDULE

5006 Sunrise Blvd #101

Fair Oaks, CA 95628

www.accreditedschools.com

(916) 966-9300 Phone - (916) 966-9305 Fax

ncinfo@accreditedschools.com

DRE Sponsor ID: S011; DRE Sponsor Number: 4183

Monday—Friday 9:30am-4pm

Saturday & Sunday Closed

Order in-person, by mail,  
over-the-phone, or online!

All home study courses offered by Accredited Real Estate Schools, Inc. are fully approved by the California Department of Real Estate (DRE) and registered with the Bureau for Private Postsecondary and Vocational Education.

## STATE EXAM PREPARATION

### LIVE 2024 State Exam Preparation Crash Course

**\$100**

**Saturday 9am-5pm**

|         |    |      |         |
|---------|----|------|---------|
| January | 27 | 2024 | VIRTUAL |
| March   | 9  | 2024 | VIRTUAL |
| April   | 20 | 2024 | VIRTUAL |
| June    | 15 | 2024 | VIRTUAL |
| August  | 17 | 2024 | VIRTUAL |

Remaining Class Dates to be announced at a later date.

### **Live State Exam Preparation Class**

**\$299**

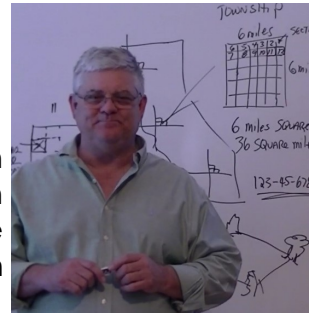
See Schedule A on page 3 for more information and dates. Class includes interactive workbook and access to an interactive Exam Preparation Practice Question Online Program containing over 3,650 fully-explained practice questions for one year.

### **Online State Exam Preparation Video**

A. Video and Workbook **\$150**

B. Video, Workbook, and Practice Questions **\$199**

Over 18 hours of video covering the same material as our live classes, but you can view it conveniently from your own home. You can watch the videos on your own schedule and repeat important topics. You will receive access to the video for three months upon activation as well as the interactive Exam Preparation Practice Question Online Program containing over 3,650 fully-explained practice questions for one year.



| Practice Exam 1   |  |
|-------------------|--|
| Question 1 of 100 | A broker, who represents only the seller in a transaction, has a fiduciary responsibility to the seller. Dealing with a third party, the broker: |
| A                 | has a fiduciary responsibility to the third party.   |
| B                 | must disclose all material facts about the property.   |
| C                 | need only disclose those facts requested by the third party.   |
| D                 | owes no duty to the third party.   |

### **Exam Preparation Practice Questions**

**\$50**

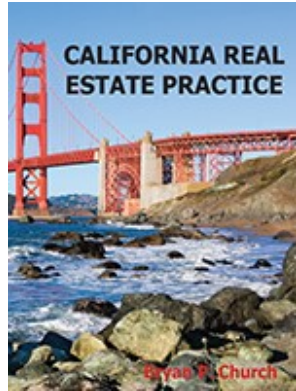
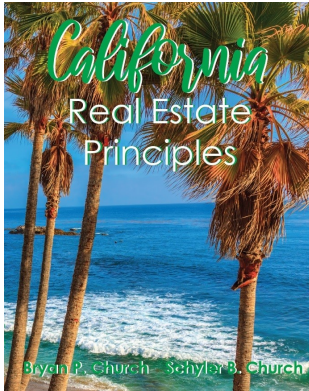
You will receive access to an interactive Exam Preparation Practice Question Online Program containing over 3,650 fully-explained practice questions for one year.

Catalog and class schedule subject to change. Visit our website for up-to-date information.

# SALESPERSON LICENSING EDUCATION

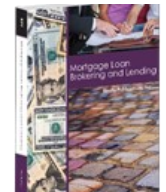
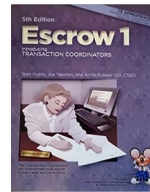
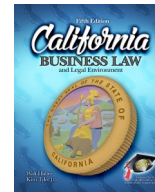
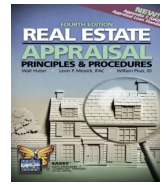
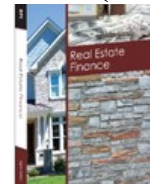
The California Department of Real Estate (DRE) requires completion of **three courses** to be able to obtain a California Real Estate Salesperson license.

## REQUIRED



1. Real Estate Principles
2. Real Estate Practice

## 3. ELECTIVE (PICK ONE)



Property Management, Real Estate Finance, Legal Aspects of Real Estate, Real Estate Appraisal, Real Estate Economics, Business Law,

The DRE requires completion of Real Estate Principles, Practice, and a third elective. You can select from our list of elective courses for the other required course. However, **some** previously completed college classes may count toward your elective course (e.g., Accounting, Business Law, or Economics). Please speak with a representative for details.

| Salesperson Package Options  | Home Study    |              |              | Live         |                    |
|--|---------------|--------------|--------------|--------------|--------------------|
|  | # 1           | #2           | #3           | #4           | #5                 |
| Three Home Study Courses   |               |              |              |              |                    |
| Online Practice Questions  |               |              |              |              |                    |
| Interactive Exam Preparation Workbook  |               |              |              |              |                    |
| Exam Preparation Online Video  |               |              |              |              |                    |
| Live State Exam Preparation Class<br>Pick one from Schedule A                                |               |              |              |              |                    |
| Live Tutorials of Home Study Courses<br>Pick one from Schedule B<br>Pick one from Schedule C |               |              |              |              |                    |
| <b>Total</b>   | <b>\$169*</b> | <b>\$219</b> | <b>\$319</b> | <b>\$399</b> | <b>\$678</b>       |
| Only One Home Study Course   | \$69*         | \$119        | \$249        | \$329        | N/A                |
| Only Two Home Study Courses  | \$119*        | \$169        | \$299        | \$379        | \$528 <sup>^</sup> |

All course material is provided in eBook format except Appraisal, Business Law, and Escrow will be provided as a physical textbook with a \$20 surcharge per course textbook. Students can add a course physical textbook for \$20 per course textbook. Practice is only available as an eBook. \*An \$8 surcharge will be applied if any of the courses of Mortgage Loan Brokering, Legal Aspects of Real Estate, Real Estate Finance, or Real Estate Economics is selected in the one, two, or three home study course packages without exam preparation. <sup>^</sup>The two home study courses are Principles and Practice.

# LIVE CLASSROOM INSTRUCTION SCHEDULE

Students must register at least **one business day** prior to start of class.

Class schedule subject to change without notice. Please call Accredited to confirm dates and times.

## Live classroom lectures from the most qualified instructors in the industry!

Your class will be taught by either Bryan Church or Schyler Church. Bryan's credentials include a MBA degree, real estate broker's license since 1988, former university professor and community college instructor, Community College Teaching Credential, and Director of Education for Accredited since 1995. Schyler has a bachelor's degree, real estate broker's license, and is currently a real estate textbook author and Real Estate Adjunct Professor at Cosumnes River College.

schedule

# A

## Exam Preparation / Real Estate Principles

Live Tutorial of Home Study Course

**Includes:**

- Interactive Exam Preparation Workbook
- Online Practice Questions Program

**Pick ONE Class Session Option**

## State Exam Preparation / Real Estate Principles

| January 2024<br>IN-PERSON 6pm-9:30pm     | March 2024<br>IN-PERSON 6pm-9:30pm     | April 2024<br><u>VIRTUAL</u> 6pm-9:30pm | June 2024<br>IN-PERSON 6pm-9:30pm                |
|--|--|---|--|
| Tues. Jan. 16                            | Tues. March 5                          | Tues. April 16                          | Tues. June 11                                    |
| Wed. Jan. 17                             | Wed. March 6                           | Wed. April 17                           | Wed. June 12                                     |
| Thurs. Jan. 18                           | Thurs. March 7                         | Thurs. April 18                         | Thurs. June 13                                   |
| Mon. Jan. 22                             | Mon. March 11                          | Mon. April 22                           | Mon. June 17                                     |
| Tues. Jan. 23                            | Tues. March 12                         | Tues. April 23                          | Tues. June 18                                    |
| Wed. Jan. 24                             | Wed. March 13                          | Wed. April 24                           | Wed. June 19                                     |
| Thurs. Jan. 25                           | Thurs. March 14                        | Thurs. April 25                         | Thurs. June 20                                   |
| August 2024<br><u>VIRTUAL</u> 6pm-9:30pm | September 2024<br>IN-PERSON 6pm-9:30pm | October 2024<br>IN-PERSON 6pm-9:30pm    | <b>Class schedule<br/>subject to<br/>change.</b> |
| Tues. August 13                          | Tues. Sept. 10                         | Mon. Oct. 21                            |  |
| Wed. August 14                           | Wed. Sept. 11                          | Tues. Oct. 22                           |  |
| Thurs. August 15                         | Thurs. Sept. 12                        | Wed. Oct. 23                            |  |
| Mon. August 19                           | Mon. Sept. 16                          | Thurs. Oct. 24                          |  |
| Tues. August 20                          | Tues. Sept. 17                         | Mon. Oct. 28                            |  |
| Wed. August 21                           | Wed. Sept. 18                          | Tues. Oct. 29                           |  |
| Thurs. August 22                         | Thurs. Sept. 19                        | Wed. Oct. 30                            |  |

schedule

# B

## Real Estate Practice

Live Tutorial of Home Study Course

**Pick ONE Class Session Option**

|   |   |   |
|---|---|---|
| <b>Practice</b><br>IN-PERSON<br>6pm-9:30pm<br><br>Monday January 29<br>& Tuesday January 30     | <b>Practice</b><br>IN-PERSON<br>6pm-9:30pm<br><br>Monday March 18<br>& Tuesday March 19         | <b>Practice</b><br>IN-PERSON<br>6pm-9:30pm<br><br>Monday June 24<br>& Tuesday June 25 |
| <b>Practice</b><br>IN-PERSON<br>6pm-9:30pm<br><br>Monday September 23<br>& Tuesday September 24 | <b>Practice</b><br>IN-PERSON<br>6pm-9:30pm<br><br>Wednesday November 4<br>& Thursday November 5 | <b>Class schedule<br/>subject to change.</b>  |

schedule

# C

## Elective

Live Tutorial of Home Study Course

**Pick ONE Class Session Option**

|  |  |  |
|--|--|--|
| <b>Appraisal</b><br>IN-PERSON<br>6pm-9:30pm<br><br>Wednesday January 31<br>& Thursday February 1     | <b>Property Management</b><br>IN-PERSON<br>6pm-9:30pm<br><br>Wednesday March 20<br>& Thursday March 21     | <b>Finance</b><br>IN-PERSON<br>6pm-9:30pm<br><br>Wednesday June 26<br>& Thursday June 27 |
| <b>Appraisal</b><br>IN-PERSON<br>6pm-9:30pm<br><br>Wednesday September 25<br>& Thursday September 26 | <b>Property Management</b><br>IN-PERSON<br>6pm-9:30pm<br><br>Wednesday November 6<br>& Thursday November 7 | <b>Class schedule<br/>subject to change.</b>   |

One Live Tutorial from Schedule B or C for \$199, two for \$349, three for \$524, and more at an additional cost. Catalog and class schedule subject to change.

# BROKER LICENSING EDUCATION



**Eight courses are required to be able to obtain a Broker's license.**



## REQUIRED

1. Real Estate Practice
2. Real Estate Finance
3. Real Estate Economics
4. Real Estate Appraisal
5. Legal Aspects of Real Estate

## ELECTIVES 6, 7, & 8

- Real Estate Principles
- Property Management
- Business Law
- Mortgage Loan Brokering
- Escrow

| Broker Package Options  | Home Study   |              |              | Live         |                    |
|---|--------------|--------------|--------------|--------------|--------------------|
|   | # 1          | #2           | #3           | #4           | #5                 |
| Features  |              |              |              |              |                    |
| Five Home Study Courses                                       |              |              |              |              |                    |
| Online Practice Questions                                     |              |              |              |              |                    |
| Interactive Exam Preparation Workbook                         |              |              |              |              |                    |
| Exam Preparation Online Video                                 |              |              |              |              |                    |
| Live State Exam Preparation Class<br>Pick one from Schedule A |              |              |              |              |                    |
| Live Tutorials of Home Study Courses<br>See Schedule B & C    |              |              |              |              |                    |
| <b>Total</b>  | <b>\$249</b> | <b>\$299</b> | <b>\$419</b> | <b>\$499</b> | See Representative |
| Only Three Home Study Course                                  | \$169*       | \$219        | \$319        | \$399        |                    |
| Only Eight Home Study Courses                                 | \$399        | \$449        | \$568        | \$648        |                    |

## INDIVIDUAL HOME STUDY COURSE PRICING

|               |        |               |       |
|---------------|--------|---------------|-------|
| Any 1 Course  | \$69*  | Any 5 Courses | \$249 |
| Any 2 Courses | \$119* | Any 6 Courses | \$299 |
| Any 3 Courses | \$169* | Any 7 Courses | \$349 |
| Any 4 Courses | \$199  | Any 8 Courses | \$399 |

All course material is provided in eBook format except Appraisal, Business Law, and Escrow will be provided as a physical textbook with a \$20 surcharge per course textbook. Students can add a course physical textbook for \$20 per course textbook. Practice is only available as an eBook. \*An \$8 surcharge will be applied if any of the courses of Mortgage Loan Brokering, Legal Aspects of Real Estate, Real Estate Finance, or Real Estate Economics is selected in the one, two, or three home study course packages without exam preparation. ^The two home study courses are Principles and Practice.

## CONTINUING EDUCATION COURSES

All real estate brokers and salespersons **must** complete 45 clock hours of continuing education.

### 45 Hour Home Study Continuing Education — DRE #4183

Our 45 Hour Home Study Continuing Education course consists of Agency, Ethics, Trust Fund Handling, Fair Housing, and Risk Management (3 Hours Each), our 15 Hour Consumer Protection course of Real Estate Update, 10 & 13 Hour Consumer Protection courses of The Next Level of Real Estate Version I & II, and the 3 Hour course of Management and Supervision (not applicable for first time salesperson renewals).

Read the text in PDF format and take your final exams online.

**PDF \$69**